

Buyers Guide



Tommy Mello - Owner

Our Story

Once upon a time there was a nice guy named Tommy. Tommy has a big heart for others and knew with the right team behind him, anything was possible.

In 2007, he learned about the garage door business and started A1 Garage Door Service. It was quite a change from the landscaping company he had in Sterling Heights, MI.

He knew how to grow his business; he was going to have to get the best employees in the industry. Tommy is a big fan of recruiting amazing people - training them how to take care of people and creating customers for life. Everyone from the General Manager to the Call Service Representative, treat customers how you want to be treated.

A1 Garage Door Service considers all employees part of the family and only recruits the best in the industry.

Tommy always asks - "What am I doing today to make sure I am living up to the legacy I want to leave behind." and "Do I love waking up every day and walking into work every day?"

Tommy's answer - "Coaching my team every day to deliver ultimate customer satisfaction."

Mission: Amazing Customer Experiences
1 Neighborhood at a time

Letter from Tommy:

My goal is to make you a customer for life. From the minute you make the call to us, to the follow up with your technician, we want the entire experience to stand out as the best you have ever received. Our goal is simple - give our customers 5/5 service on every level.

Like all companies, we have experienced challenges - these challenges have made us stronger, smarter, and better at what we do. We take pride in learning from every challenge to be the best garage door service provider around.

I believe your garage door is the smile of your home :) I want you, the home owner, to take pride in the way your home looks and the work that we provide.

Thanks
Tommy Mello

P.S. We will do what ever it takes to earn your business and my hope is to make you a customer for life so you can tell your friends, neighbors, and family about us.



Adam - GM



Rob - Manager



Dean - Field Supervisor



inc. 5000 Award



Buyers Guide

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HOW MUCH DOES A NEW GARAGE DOOR COST?

The simple answer to this question is it depends. The average cost to replace a garage door ranges from \$1,000 - \$10,000. With the addition of hundreds of design, color, and material options the price range for garage doors has widened over the past 5-7 years.

There are five things to consider when budgeting for a new garage door:

- Size - (single car door vs double car door)
- Material - (Wood, Steel, Aluminum/Glass, Synthetic)
- Quality / Construction - (1 layer, 2 layer, 3 layer)
- Finish - (Standard color, premium color, color blast)
- Hardware / Warranty - (Industry standard vs high cycle parts)

GARAGE DOOR SIZE

When talking about garage door sizes the easiest approach is to separate doors sizes into double car doors and single car doors. This will help put together a general budget without knowing all the exact measurements. There is a large variety of sizes when it comes to garage doors and while there are several very common sizes there really is no standard.

Double car door = any door wider than 12' (price range \$1,500 - \$10,000)

Single car door = any door less than 12' wide. (price range \$1,000 - \$5,000)

GARAGE DOOR MATERIAL

The material for your garage door may be the option that impacts the price the most. There will be many things to consider when choosing the right material for your new garage door. Step one will be to determine if you have a Homeowners Association (H.O.A.) that has specific guidelines around the design and color of your garage door. If you do have an H.O.A. you will want to either match your current door exactly or you will want to consult with your H.O.A. to find out what options are allowed in your community. If you do not have an H.O.A. then you have the freedom to pick any of the following materials.

WOOD GARAGE DOORS – RANGE (\$2,500 - \$10,000+)

Wood garage doors allow for the maximum customization to meet your project's needs. You can select a wood species, customize the design, and select between stain or paint grade for the perfect finish. The design options are virtually endless and, in most cases, if you can imagine it, it can be built.

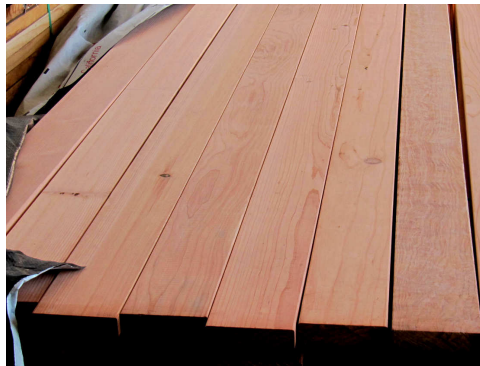
Common wood species used:



Standard Tight Knot Cedar
(stain grade)



Clear Vertical Grain Cedar
(stain grade)



Redwood
(stain grade)



Hemlock
(stain grade)



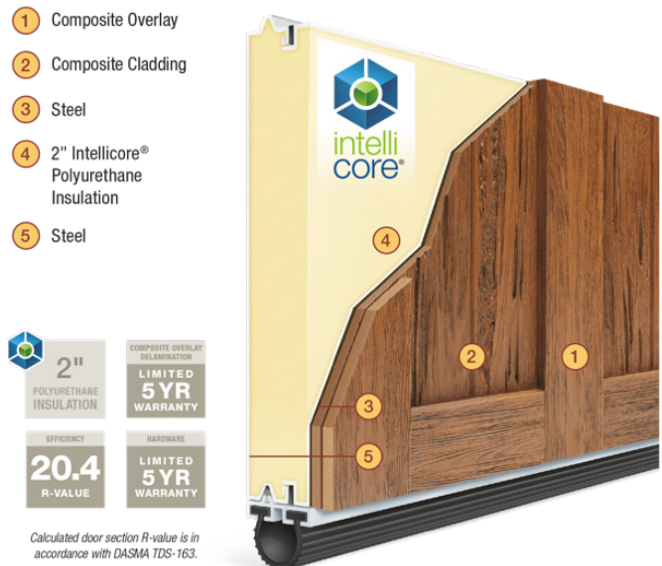
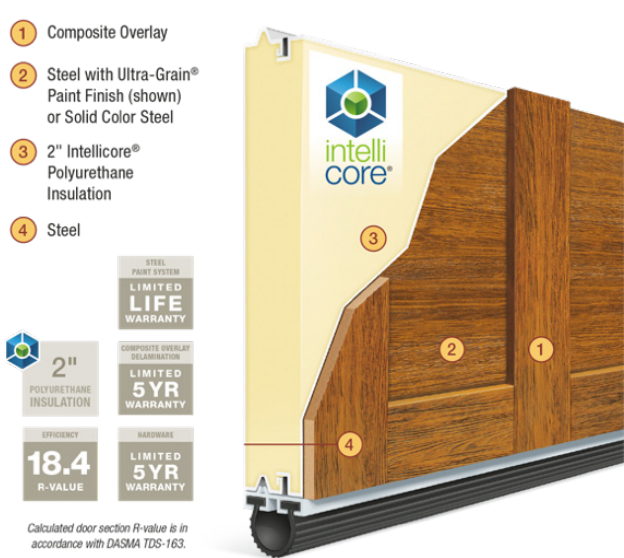
Extira
(smooth paint grade)



Smart Siding
(textured paint grade)

FAUX/SYNTHETIC WOOD GARAGE DOORS– RANGE (\$2,500 - \$10,000)

Faux or synthetic wood garage doors come in a wide variety of looks and styles. Compared to real wood you will be limited on a select few designs to choose from. You will also have only 3-4 color choices. The upside is in most cases these products require less maintenance than a real wood door. They also offer some of the best insulation values garage doors have to offer.



ALUMINUM AND GLASS GARAGE DOORS – RANGE (\$2,500 - \$10,000)

The aluminum frame glass garage doors have come on very strong over the last 5-7 years. This is the one style garage door that has made a big impact outside of the garage. They can be used in bars, restaurants, pool houses, and so much more. This style door offers a modern industrial look allowing a ton of light into the garage. Insulation values on this style door tend to be on the lower side. Options to insulate the frames and upgrade to dual pane insulated glass will help maximize the energy efficiency.



STEEL GARAGE DOORS – RANGE (\$1,000 - \$10,000)

Steel is the most popular material choice for new garage doors. Steel garage doors offer hundreds if not thousands of color and design combinations. They have something that can match any style of architecture. In a steel garage door you can find everything from contractor grade non-insulated doors, high quality three layer heavily insulated garage doors, and everything in between. You will have choice of 10-15 stock colors as well as the option for a customer color match. Most manufacturers also offer wood grain colors to give your steel garage door a unique wood look. If you live in a community with an H.O.A. there is a good chance you will need a steel garage door that matches your community. Every manufacturer makes at least 3 designs in common. Short panel, long panel, and a flush panel style door. These are the most common designs used in production style homes of any size and price point.



Short Panel



Long Panel



Flush Panel

QUALITY / CONSTRUCTION

Another driving factor in the cost of a garage door replacement is the quality and construction of the door. Just like any other product being made today, you get what you pay for. Some manufactures focus on bringing you an extremely economical door in which you may sacrifice on quality or warranties. Other manufactures focus on quality and longevity. Most manufactures offer products from contractor grade to high end and everything in between. Garage doors are commonly compared by the number of layers they have.

1 LAYER GARAGE DOOR (\$1,000 - \$2,000)

A 1-layer garage door has several common names in the garage door industry. They are referred to as pan doors, hollow back, contractor grade, or non-insulated garage door. They are commonly installed for an extremely cost-effective option. This style door is very well known for developing stress cracks after just a few years of use.

2 LAYER GARAGE DOOR (\$1,500 - \$2,500)

A 2-layer garage door is the same door as the 1 layer, the only difference is foam insulation panels are inserted into the hollow cavities on the inside of the door. This enhances the doors insulation value. This does not however increase the doors quality or durability. It is still a contractor grad door susceptible to stress cracks and short life spans.

3 LAYER GARAGE DOOR (\$1,800 - \$5,000)

A 3 layer garage door has a layer of steel on the exterior, a layer of steel on the interior, and a solid insulated core. Withing this category of door there is typically four options. The difference has to do with how thick the door is and what type of insulation is used in the core.

	Steel Thickness	Insulation Value Range (R-value)	Durability Rating 1-5	Avg Life Span
1 Layer	24 or 25 gauge	0	2	8-10 years
2 Layer	24 or 25 gauge	6.5	2	8-10 years
3 Layer	27 gauge outside & 27 gauge inside	6.3 – 19.3	3-5	10-20 years

	Noise Control 1-5	Insulation Value Range (R-value)	Durability Rating 1-5	Avg Life Span
1-3/8" Polystyrene	3	6.3 – 7.94	3	10-14 years
2" Polystyrene	3	9 – 12	4	12-16 years
1-3/8" Polyurethane	4	12.9 – 14.46	5	15-20 years
2" Polyurethane	5	13.35 – 19.4	5	15-20 years



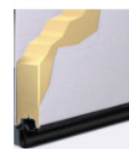
Non -insulated



1 3/8"
Steelback
Polystyrene



2"
Steelback
Polystyrene








2"
Steelback
Polyurethane

FINISH

STANDARD AND PREMIUM COLOR OPTIONS




Garage door color options grow in number each year. As the trends change the manufactures continue to add options to their product lines. Some of the biggest manufactures offer upwards of 15-20 different color options. Most colors will not change the price of your door however some will come with an upcharge. Most doors come with a baked-on paint finish which is extremely durable. Some doors will come with a powder coat finish which is not quite as durable. Warranties can range from 3-5 years on powder coat doors to 15 years – lifetime on baked on paint finishes. In most cases if you paint over the factory finish you will void the manufactures warranty. A couple of the top manufactures now offer customer color paint match as well. They allow you to pick any paint color from a particular paint manufacture and they will paint your door.

	Color Choices	Upcharge	Warranty
Standard Colors	10-15	No	15 years - lifetime
Premium Colors	3-5	Yes (\$200 - \$500)	15 years - lifetime
Custom Colors	Infinite	Yes (\$500 0 \$1,000)	15 years - lifetime




True White (TW)Almond (AL)Wicker Tan(WT)Sandtone(ST)Terratone(TT)Dark Brown (DN)

Standard Color Options



Hunter Green (HG)Gray (GY)Black (BL)

Upgrade Color Options



Walnut (NT)Mahogany (MY)Golden Oak (OK)

Wood Look Options

COLOR BLAST® GARAGE DOOR PAINT SYSTEM



The Color Blast® program allows you to complement your home or building's current color scheme by choosing from an array of Sherwin-Williams® color options. The two-part polyurethane based paint used in the Color Blast paint system is specially formulated for excellent adhesion and stability on steel, aluminum, vinyl, and plastics. This provides a high-quality, durable, and professional finish for your door.

- Color Blast is available on all steel and aluminum residential and commercial sectional doors.
- The resilient finish has been tested and is backed by a five-year warranty.
- The two-part paint system meets American Architectural Manufacturing Association 2604 standards.
- Solar reflective paint technology may be required on some products to allow darker colors to be used. Solar reflective technology results in lower surface temperatures compared with standard paints.
- Not all colors are available when using solar reflective paint. Bright colors such as reds, blues, and greens may not be available.



HARDWARE / WARRANTY – RANGE (\$0 - \$500)

When we talk about garage door hardware, we are talking about all the mechanical parts that are necessary for a garage door to operate safely and reliably. Like other mechanical products there is always levels of quality. Garage door parts are rated by a cycle count. Each time your door goes up and down one time that is one cycle. The industry standard for garage door parts is 10,000 cycles. Upgrading your parts to a higher cycle count means you can expect a longer lifespan from those parts. Some higher cycle parts will even improve the operation of your door. They can help the door run smoother and quieter. Here is a quick look at the most common cycle counts available, expected life span, and the typical warranty that comes with those parts.

	Expected Life Span*	Warranty
10,000 cycle	3-5 years	1-3 years
25,000 cycle	10-14 years	3-5 years
80,000 cycle**	40-45 years	Lifetime

*Expected life span is based off operating your door 5 cycles per day each year.

**80,000 cycle springs are a part of a package called Max Life. This is something that is trademarked and only available from A1 Garage Doors.

The cost to replace your garage door can vary greatly depending on manufactures available in your area, the door your HOA will allow, and ultimately the options you choose for your new door. Below you will a quick reference guide to help give you a good idea of the replacement cost by style. Garage door styles can be broken down in to 3 categories. Custom garage doors, semi-custom garage doors, standard garage doors.

CUSTOM GARAGE DOORS

	Replacement Cost Range
Custom Garage Door	\$2,500 - \$10,000
Semi-Custom Garage Door	\$1,500 - \$10,000
Standard Garage Door	\$1,000 - \$5,000



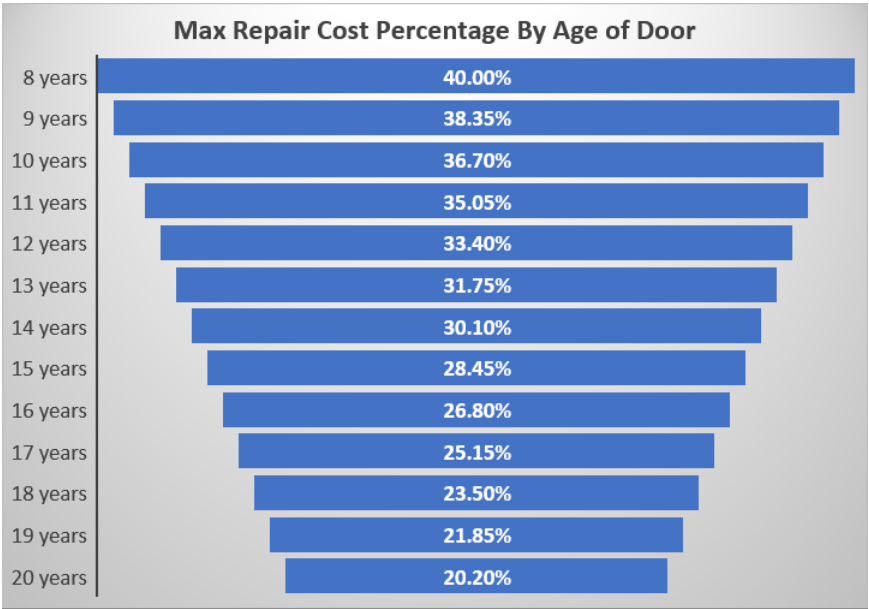
WHEN TO CONSIDER A NEW GARAGE DOOR VS A GARAGE DOOR REPAIR?

Similar to other appliances on your house your garage door has an expected lifespan. You may be asking yourself how I know when it is time to replace my garage door vs repairing it. There is many things to consider when you ask yourself this questions.

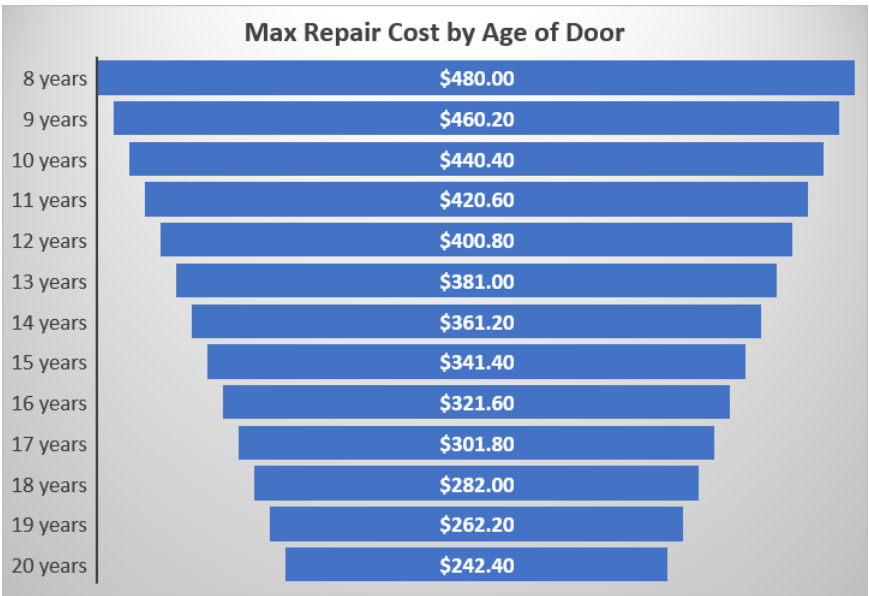
1. Have you had any repairs in the past? You will want to take into consideration the any cost involved with previous garage door repairs. If you have spent several hundred or even thousands of dollars on previous repairs, you may want to stop the bleeding and consider a replacement.
2. Are you happy with the look of your garage door? If upgrading the look of your door is something you have considered, then replacing your garage door when it breaks would be a better investment for your home. You will kill two birds with one stone as they say. The repair issue will be resolved while upgrading the smile of your home.
3. What type of garage door do you currently have? If you have high end custom wood door then repairing the door may be the better solution. On the flip side if you have a contractor grade steel door and facing a costly repair an upgraded door may be best option.
4. How old is your door? Take into consideration how old your system is and the average lifespan for your style door. Generally, around the 8-year mark is the time to at least consider both replacement vs repair.
5. What is the repair that is needed? Some garage door repairs are only temporary or band-aid fixes. This is a good time to consider replacement options. If you are facing a long term repair vs a replacement the decision will be harder to make and you will want to rely on other factors.
6. How much is the repair? The cost of the repair will greatly impact your decision of repairing vs replacing your garage door. The 8-40 rule is the best rule of thumb when judging the repair cost vs replacement.

8-40 RULE REPLACEMENT COST VS REPAIR COST

The 8-40 rule states that if your garage door is 8 years or older and the cost to repair the door is 40% or greater vs the cost to replace the door with an equivalent model then replacing the garage door is the better investment for your home. The percentage of repair cost vs replacement cost goes down as the age increases. See the charts below.



*based on average 16x7 non-insulated steel garage door with a replacement cost of \$1,200.



*based on average 16x7 non-insulated steel garage door with a replacement cost of \$1,200.



WHAT DIFFERENCE WILL AN INSULATED GARAGE DOOR MAKE?

This question can have a wide variety of answers as there is a lot of factors to consider. There are different qualities of insulated garage doors and each garage is different in shape and construction. Both of these will be considered when deciding what difference an insulated door will make. You will also want to consider the climate you live in. Some climates will benefit more from having an insulated garage door. There is one thing for sure if you are purchasing a 3 layer insulated garage door you are flat out getting a better quality door that will operate quieter, smoother, and last longer. The insulation value can be viewed as somewhat of a bonus for purchasing a higher quality door. But let's answer that questions with some hard numbers on what difference an insulated garage door will make.

R-VALUE

The R-value of a garage door is a number that correlates to the doors ability to slow the transfer of heat. So, in the winter how slowly it will allow the heat to escape your garage. This will directly affect the cost to heat your home. Conversely in the summertime we want to slow the heat transfer from outside to the inside of the garage, directly affecting your air conditioning bill. From a scientific standpoint your garage door forms what is called the vestibule effect. Easiest comparison is when you walk into a shopping mall and they have two sets of doors to create an air gap between the outdoors and the inside of the mall. Your garage door forms that same air gap to the entry of your house. If you can slow the transfer of heat or cold from the outside to the inside of your garage door, it will in turn slow the transfer into your house. This will ultimately keep your house cooler or warmer and save you real money on your energy bills. Below are some results real homeowners have seen when replacing their door with an insulated garage door.

Arizona – Need to get some testing results
Denver – Need to get some testing results
Oklahoma – Need to get some testing results
Wisconsin – Need to get some testing results

POLYSTYRENE VS POLYURETHANE INSULATION

POLYSTYRENE

This insulation is a rigid foam board. It is most easily compared to Styrofoam. This style of insulation can be found on a 2-layer door with a hard vinyl backing or inside a 3 layer door sandwiched between two layers of steel. This is the style of insulation you may find in a DIY kit from your local hardware store. R-Values for this style insulation will range from 4 – 12 depending on the actual model and DIY vs factory insulation. This type of insulation has been used in garage doors for over 30 years and is still very common across all garage door manufactures.

POLYURETHANE

This insulation starts as a thick liquid and expands as it sets. This will ensure that it completely fills the cavity of the garage door. It will spread to all the nooks and crannies that a rigid foam panel cannot fill. Commonly known as foamed in place or FIP doors, most manufactures make a version of this. This style insulation is most commonly found only in a 3-layer garage door. This style door offers higher R-values ranging from 10 – 19 as well as giving the door a rigid structure that will offer quieter operation and a longer lifespan.

WHY INSULATED GARAGE DOORS MAKE SENSE

An insulated door on an unconditioned space? Here are four reasons why

By Lauren Hunter, Remodeling Magazine

Editor's note: Garage door dealers occasionally need to explain to customers the benefits of an insulated garage door. This article by Remodeling magazine handles that job as well as any article we've seen. Remodeling magazine has graciously granted us permission to reprint it. Feel free to share it with your customers.

Opening your garage door in the winter isn't like opening your front door whereby a gust of cold air dissipates in the conditioned space. Even if the garage is insulated and drywalled, it's an unconditioned living room-size space that just stays cold. So what's the virtue of an insulated garage door if it's not keeping heat in? Manufacturers offer some insight.

1. Warmer for sure. In the winter, garages with insulated doors get cold, but not necessarily freezing. That's an important distinction, notes Clopay senior product manager Justin Evans. "If it's 20 degrees outside and all you have is a [non-insulated] pan door, your garage temperature will be around 30 degrees," he says, citing data from the Clopay engineering department. With an insulated door, that temperature is closer to 42 degrees. "One's below freezing and one's above freezing. That makes a big difference."

Way Dalton marketing director Kevin Jones adds that in very cold regions, "some people can't get their cars started in the winter if the garage temperature is too cold."

Both manufacturers offer garage doors insulated with polystyrene or polyurethane.

2. Vestibule effect. Jones also suggests that a garage secured by an insulated door acts as a buffer zone between the home's conditioned space and the great outdoors. Restaurants are a classic example of this vestibule construction. "if you look at it as a buffer space," Jones says, "you're not blasting everyone with cold air just by entering the garage." Many homes have conditioned spaces above the garage that also benefit from this vestibule zone.

3. Quieter operation. There's nothing quite like a noisy garage door to raise the alert that someone is leaving the house early or coming home late. In addition to a more finished interior appearance, Todd Miller, owner of QMA Design Build, in Ventnor, N.J., says that he selects insulated doors because "they seem to rattle significantly less than non-insulated doors."

4. All-around toughness. Manufacturers agree that denser polyurethane offers significantly more insulation value than a polystyrene core, but both are better than nothing when it comes to strengthening a garage door. "Think about your kids throwing a basketball against a pan door," Evans says. "It just won't stand up to that. People don't realize how much abuse a garage door takes." Insulation adds rigidity to the door panels, helping them withstand certain impacts, as well as the stress of constant raising and lowering. ■



Garage Doors By the Numbers

7 out of 10 home owners rely on the garage door as their primary entrance.
-Liftmaster

98.3 % The average return-on-investment for a garage door replacement project.
-2016 Remodeling Cost vs. Value Report

Author Lauren Hunter is the senior products editor at Remodeling. She has been with Hanley Wood since 2006, specializing in trends and new products for the residential construction industry.



THE MOST IMPORTANT REASON TO GO GREEN



Helping create a sustainable earth is **important** to each and every person on the planet. There are many reasons **going green is important**, from lowering utility bills to stopping the effects of global warming, and your garage door can be a huge factor when it comes to energy savings.

Polyurethane R-Value



1-3/8" Thick Door	R-13
2" Thick Door	R-18

Polystyrene R-Value



1-3/8" Thick Door	R-6.5
2" Thick Door	R-12

STEEL|1000

Single-Layer: Steel



STEEL 2000

Double-Layer: Steel + Insulation



STEEL|3000

Triple-Layer: Steel + Insulation + Steel



Single-Layer: Steel

Double-Layer: Steel + Insulation



Triple-Layer: Steel + Insulation + Steel

Single-Layer: Steel





WHAT ARE THE PROS AND CONS OF ADDING WINDOWS TO A GARAGE DOOR?

With several traditional window design options to choose from along with a large selection of new modernized window options the question of should I add windows to my garage door is a very common question to consider when choosing a new garage door. Windows can add a great look to your new garage door, but what are the pros and cons of adding windows to your garage door?

PROS

- Adding windows to your new garage door can help add additional curb appeal to your home. It will allow your door stand out compared to your neighbors by adding a design touch unique to your liking. With the large number of window design and location options there is an opportunity to make the door truly unique to your homes style.
- Adding windows to your garage door will allow natural light to fill your garage. This can be a huge benefit if your current garage has no windows to allow natural light in or has poor options for lighting.

CONS

- Adding windows to your garage door can add a security risk. With the current operation of garage doors and garage door openers adding glass to your door may add an easy entry point to you garage. Add on items like Garage Door Armor have hit the market recently and add an extra layer of security for your peace of mind.
- Adding windows to your garage door will greatly impact the insulation value of your door. Glass itself is a poor material for adding insulation value. Even when utilizing a dual pane insulated glass unit the value is far less than a solid insulated garage door panel. This will be something to consider when deciding if you want to add glass to your garage door.



WHAT IS THE WARRANTY ON A NEW GARAGE DOOR?

Garage door warranties have 3 major aspects that should be considered. There is the labor warranty, the finish warranty, and the parts warranty. Each warranty can vary in length and what is covered.

LABOR

This warranty is typically upheld by the company that installs your garage door. In most cases this is not the same company that made your new garage door. Labor warranties can vary, and, in some states, local building codes dictate that this warranty needs to be at least a certain length. The industry average for labor warranty when installing a new door is 3 – 6 months. Most reputable companies that stand behind their work will offer at least a 1-year warranty on the labor when installing a new garage door. Some companies may offer as much as 2 years on higher end product. A labor warranty will typically cover the cost if something was not installed correctly or if any part has a defect during the warranty period. A good quality company will not charge you for a return trip during the warranty period. Including trip charges, labor charges, or service calls charges.

FINISH

The finish warranty refers to the paint system or finish of the garage door. It will typically protect against fading and rusting of the paint system. The finish warranty time frame can range from 3 years to lifetime. It really depends on the manufacture, the model, and the finish system used that ultimately determines the length of the warranty. Most companies utilize some type of baked on paint finish that comes with a 15 year to lifetime warranty. Some inferior finish types may only offer 3-5 year warranties. In most cases if you paint your garage door you will void the finish warranty. If the factory paint system fails, the fix to replace any section of the door that is affected.

PARTS

This is by far the most important warranty that comes with your new garage door. This will cover all of the mechanical parts that allow your door to operate. The warranty can vary greatly depending on manufacture and model you choose. Higher grade doors typically come with longer warranties. Some companies will offer upgraded warranties to extend the warranty on your new garage door. Some companies offer upgraded parts and better warranties. This is the ideal route to go to maximize your use and your protection. The warranty will typically coincide with the quality of parts that come with your door. Garage door parts are rated by a cycle count. Each time your door goes up and down one time that is one cycle. The industry standard is 10,000 cycles which in most cases will last about 3-5 years. Most companies will offer an upgrade to a 25,000 cycle parts package. Warranties on these different packages can range from 1 year to lifetime.

FINISH

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	*Life Expectancy	Warranty
10,000 cycles	3- 5 years	1-3 years
25,000 cycles	5-10 years	3-5 years
**80,000 cycles	25-35 years	lifetime

*life expectancy is based on 7 cycles per day

**80,000 cycle parts [is](#) available from a very limited number of companies



WHAT ARE THE LATEST TRENDS IN GARAGE DOOR STYLES?

Garage door options change regularly and typically follow the latest design and architectural trends. Over the last 2-3 years a strong emphasis has been placed on modern designs and colors being available. Additions of new window placement, new colors, and new designs have all been introduced to meet the latest trends. Here is a break down by manufacture of the newest products to be introduced.

AMARR GARAGE DOORS

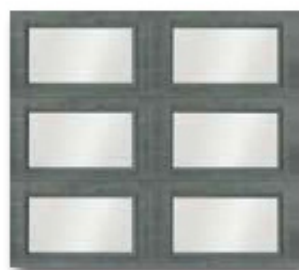
Amarr garage doors have introduced several new product options in the last couple years, this is a quick look at the most popular options that have been added.

COLORS

Amarr has added a new addition to their woodgrain color option. It is called weathered gray. With trends of new homes leaning towards more grays and black tones this new addition has proven to be a popular choice.



Amarr Classica®



Amarr Classica Full View



Amarr Lincoln



Amarr Hillcrest

DESIGN

Keeping in mind that trends are leaning toward modern look. Amarr has developed a new design that plays with the actual texture finish of the door. In most cases garage doors have a wood grain texture embossed in the steel. Amarr has developed what they are calling a Diamond Weave texture. This adds a sleek modern look to the door. This design is not quite into mass production phase but is slated for release in the 3 quarter of 2021.



CLOPAY GARAGE DOORS

Clopay garage doors has led the way over the last few years with bringing new colors, designs, and product lines to the market. Here is a look at the newest and most popular options to be release by Clopay Garage Doors over the last few years.

PRODUCT LINES

Canyon Ridge

Clopay introduced a faux wood product line several years ago. This line utilizes a polyurethane product that is molded from real wood to give the look of wood with less maintenance. They also recently introduced a modern version of this product to add more flexibility to the product line.



Canyon Ridge 5 Layer Design



Canyon Ridge Louver Design



Canyon Ridge Modern Design

Bridgeport

The Bridgeport product line was introduced in 2020 and was released to offer a unique shaker style garage door to Clopay's vast product line up. It comes in all of Clopay's standard colors along with a variety of woodgrain colors. It offers the look of a traditional rail and style wood door with the energy efficiency and durability of a steel garage door.



COLOR

Clopay has added a few new colors over the last few years that really align well with the trends in the building industry. Offering great options when looking for colors in the grays and blacks.

Slate Gray

Slate gray is a new wood grain color that was added to the Clopay line up and offers a unique look of a weathered gray wood. It can be ordered on their traditional carriage style doors as well as their modern steel collections. Making this a very versatile color.



Garage Décor

Easy to install garage decor, will not rust and made in USA.



Add an extra touch to your garage



BEFORE



1 Set
AFTER



2 Sets
AFTER



1 Set



The garage door is the smile of your home and can improve your curb appeal by over 40%.

Garage Storage

Free up space in your garage and protect your personal keepsakes.



Gain Space. Get Organized.



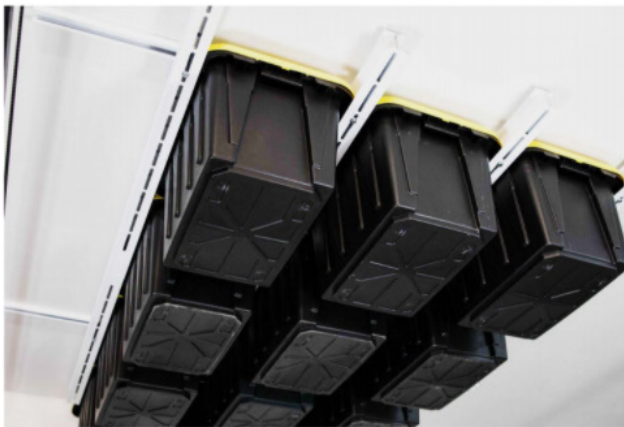
CEILING-MOUNTED RACKS



HEAVY DUTY SHELVEING



CREATE MORE SPACE



EASY-GLIDE BIN SYSTEM



EASY ACCESS

Testimonial

"I needed Storage Solutions and found Dylan to be a prompt motivated, professional and responsible person and trusted him to do the work. I couldn't be happier. The price, customer service and professionalism warrant the highest reviews. I strongly encourage anyone considering adding garage storage to their home."

- Matt R.



BEFORE



AFTER

Garage Storage
CALL 833-568-4405



What Garage Door Features Matter Most?

as voted on by consumers
(500 person double blind survey)



by Smart Advantage, Inc 2015 Survey

HOW LONG WILL IT TAKE TO GET MY NEW GARAGE DOOR?

Unfortunately, there is no simple answer to this question. When it comes to garage doors, we have three categories of doors in relation to lead times. We have stock doors, special order doors, and custom doors. Lead times can vary by product, material availability, time of year, and many other outside factors. Below is a chart with a general rule of thumb that is true today in the current supply chain environment.

STOCK GARAGE DOORS

Stock garage doors are doors that are typically in stock at local manufacture distribution centers. These tend to be the most common size, design and color options. These will typically be well suited to meet most HOA requirements and allow for a quick install. However, with the recent supply chain issues even stock doors that we typically rely on being in stock have not been.

SPECIAL ORDER GARAGE DOORS

What makes a garage door special order? It could be the design, the color, or the size that make a door special order. Most manufactures will stock the most common designs, colors, and sizes in local distribution centers, but with the selection of designs, colors, and sizes constantly increasing many products will become what is called special order. In a perfect world a special order door can take 2-4 weeks to get. In our current environment a special order door can take 8-12 weeks. This increased lead time is due to several factors, but the two biggest drivers are supply chain issues and labor. Simply put manufactures are struggling to get materials and struggling to hire reliable help. All manufactures are feeling this pain as they all get their raw materials from the same sources and often times pulling from the same talent pool. Unfortunately, the manufactures do not offer any way of expediting product for any situation. Even if you were to offer to pay more to get it sooner. When purchasing a new garage door, you will want to ask your dealer what the lead time is and if one dealer is promising something that other dealers are saying cannot be done, be cautious. If it sounds to be good to be true it often times is.

SEMI-CUSTOMER & CUSTOM GARAGE DOORS

Custom garage door lead times can vary greatly depending on who the manufacture is and what the design is and what material choices were made. From rare wood species to copper these doors are typically unique and customizable. With that large selection of options lead times can often be stretched out to as long as 16 weeks. On average we see between 8 – 16 weeks on semi-custom and custom garage doors.

Type of Door	Lead Times
Stock Garage Doors	Stock – 8 weeks
Special Order Garage Doors	6-12 weeks
Semi-Custom & Custom Garage Doors	8-16 weeks



HOW LONG WILL IT TAKE TO INSTALL MY NEW GARAGE DOOR?

Once your garage door has arrived at your dealer you may be wondering how long the actual installation process will take. Once again this can vary depending on the size and scope of your project. In most cases for a standard two garage door installation including a new motor will take between 3-4 hours. This will likely be a one-man job to complete the install. On larger projects with multiple doors and motors the timeline can extend to 8-12 hours. Some larger scale projects may spill over into multi-day installs. But in most cases installs are completed in one day. Below is a cheat sheet on how long installs will take based off size of garage door.

# of Doors	Install Time
1 - (16' x 7' & Motor)	3-4 hours
2 - (16' x 7' & 8' x 7' w/ motors	4-6 hours
3 - (10' x 8' doors w/ motors)	6-10 hours



SHOULD I REPLACE MY GARAGE DOOR MOTOR AND DOOR AT THE SAME TIME?

The life span of a garage door and a garage door motor are very similar. So, when replacing one it is always a good idea to consider replacing both. Often garage door dealers will offer bundle discounts when a door and motor are purchased together. This means savings for you when you buy together but also alleviates headaches down the road. No one like the hassle of calling a repairman and if you can save a service call and money at the same time it is something to consider. Here is a look at the type of savings you can expect when bundling a door and opener together.

Door	Opener	Bundle	Savings
Non-Insulated - \$1,500	½ HP Belt Drive - \$500	\$1,750	\$250
Mid-Tier Insulated Door - \$2,200	¾ HP Belt Drive - \$650	\$2,500	\$350
High End Insulated Door - \$3,000	¾ HP Belt Drive - \$650	\$3,200	\$450

*based off 16' x 7' door and belt drive opener.



Top 10 Reasons Your Neighbors Love A1 Garage Door Service

- 1 **Highly Trained Technicians**
- 2 **Work Guaranteed in Writing**
- 3 **Same Day Service Available**
- 4 **Service All Makes & Models**
- 5 **Open Nights & Weekends**
- 6 **Background Checked Team Members**
- 7 **Focus on Customer Communication**
- 8 **Save More with A1 Club Membership**
- 9 **Branded & Equipped Service Vehicles**
- 10 **Complimentary 25 Point Inspection**



Supporting Our Community

Regrettably, many of today's home service providers operate under less-than-ethical means, sometimes preying on older Americans, who can be more susceptible to scams. A1 Garage Door's Tommy Mello is working to change this, and when he heard about an older woman who lost a \$500 garage door deposit to an unscrupulous company that had disappeared, he installed a new, \$2,000 garage door system for her at his own expense.



▶ See the Video: a1garage.com/community

